



Strathalbyn Football Club
Annual General Meeting
REPORT PACKAGE

Friday 17th of November 2023

*Held at 7:30pm – The Long Room, Upstairs, Strathalbyn
Football
Club - Coronation Road, Strathalbyn*

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**Strathalbyn Football Club
Annual General Meeting Agenda
Friday 17th of November 2023**

Held at 7:30pm – The Long Room, Upstairs, Strathalbyn Football Club - Coronation Road, Strathalbyn

WELCOME Meeting started at 7:46pm

ATTENDEES: Phil Eatts, Emma Daniel, Graeme Vivian, Brenton Smith, Judy Smith, Dan Harbottle, Tom Ferry, Roger Brine, Sam Sherriff, Chad Ferguson, Bec Ferguson, Scott Harding, Leanne Harding, Brian Harley, Heather Harley, Josh Pegler, Perry Jones, Greg Billington, Josh Pingel, Paul Jenke, Alby Cousins, Andrew Batton, David Garwood, Gav Lowe, Paul Pyke, Adrian Phillips, Dave Harley, Jude Harley, Riley Harley

APOLOGIES: Michael Cutting, Simon Munn, Kym Thyer, Chris Humphreys, Marlene Megaw, Sally Ness, Steven Ness, Carolyn Gilbert, Rob Elliott, Annie Elliott, Nathan Duffield

MINUTES FROM PREVIOUS MEETING

Motion: The minutes from the 2022 AGM accepted as true and correct

Proposed: Brenton Smith seconded, Graeme Vivian
Accepted through show of Hands

BUSINESS ARISING FROM MINUTES

- Greg Cotton guernsey has been corrected and rehung.
- Naming of the Cooney Cup. Discussions were had between both clubs and agreed to continue with the naming of the Cooney Cup. The family is happy to follow the lead of the clubs.
- Marlene Megaw raised about team sheets. Fleurieu Footy answered this in 2023. In 2024 we will continue with team sheets either through FF or team managers making sheets available on game day just prior to the game.

PRESIDENTS REPORT

Phil shared about the last 12 months and the stability throughout the year. Retained senior coaches and had a great committee.

The committee will have one person depart and a single new person come on.

ANZAC Day clash was a significant highlight in 2023. A huge amount of work went into the day and we had great success on the field and off.

George's bistro has revitalised the club on Thursday and Saturday evenings in the back half of the year. This continues monthly over summer and plans for 2024 this to continue.

On field we would have obviously liked to go further and have more success.

Junior Colts were successful going into finals but Senior teams failed to make finals.

Junior Football at SFC is strong and we have a good bunch of Junior Coaches with excellent strength in numbers.

Female football was a bit disappointing to not have a senior football team. Junior Girls grades went well throughout the year with Paul Jenke and Tessa Grant coaching.

Nathan Duffield and Simon Munn to continue as senior football coaches into 2024.

It has been great to see continued investment from sponsors and A BIG thankyou to coaches and support staff.

Volunteers and supporters were fantastic on the whole. Always work to be done on building community, volunteerism, and further investment by the community into the football.

Thanks to the committee for their involvement in 2023. Phil thanked them for all their efforts. A young group of people with great strength for the future.

Brian Harley Moved to accept, Seconded Andrew Batton

Received by show of Hands

COACHES REPORT – Simon Munn

Submitted and read by Dan Harbottle

Adrian Phillips moved to accept, Leanne Harding seconded

Received through show of hands

TREASURERS REPORT

Dan read the treasurers reports and is attached in this minutes package.

Motion to accept the treasurers report

Proposed Chad Fergusson, Seconded Sam Sherriff

Passed by show of hands

REFORMATION OF CLUB

Motion that the Strathalbyn Football Club be reformed for the 2024 Season.

Moved: Graeme Vivian, seconded Josh Pegler

Passed through show of hands

AFFILIATION WITH GSFL

Motion for the Strathalbyn Football club continue to participate in the GSFL in 2024

Moved Greg Billington, Seconded Brian Harley

Passed through a show of hands

ELECTIONS:

1. **President**
2. **Secretary**
3. **General Committee**
4. **Patron and Vice Patron**

ELECTIONS:

Acting Returning Officer

Andrew Batton to be accepted as the returning officer,

Moved Leanne Harding, Seconded Brenton Smith

1. President:

Nomination for President: Phillip Eatts
Nominated Trav Weise, Seconded Rob Donaldson
With no further nominations Phil is accepted

2. Secretary: Emma Daniels

Nominated Joel Wiese, Seconded Lachlan Fox
With no further nominations Emma is accepted

3. General Committee:

Scott Harding (Nominated by Sarah Eatts, seconded Allan Cousins), Tom Ferry (Nominated by Allan Cousins, Seconded Rob Donaldson), Paul Jenke (Nominated by Phil Eatts, Seconded Jason Wheaton), Chad Ferguson (Nominated by Joel Wiese, Seconded by Lachlan Fox)
All nominated for 2 year terms

Accepted by show of hands

Continuing members - Seth Jones has vacated his term. A one year term available with Josh Pegler accepting this

Other continuing members for their second year:

Dan Harbottle
Jason Wheaton
Justin Hoffman

4. Patron and Vice Patron:

Kym Thyer to continue as Patron and, Perry Jones to continue as Vice Patron

GENERAL BUSINESS:

Brian Harley raised the issue of membership and making that available to potential members outside of facebook and the website. Phil assured the committee will make this a priority going into 2024 with a dedicated person looking at membership.

Phil raised a thank you for Emma Daniel and Graeme Vivian and their hard work managing the hiring and functions at the club. Met with a round of applause and appreciation.

Jason Gilbert also acknowledged in his 2 year role on the committee and now vacating.

Meeting closed at 8:17pm.

Good evening, everyone. I am sorry I can't be there tonight. We have an art exhibition on at school that I can't get out of.

Tonight I would like to give a brief recap of our season and extend into what the future looks like in the senior grades at our football club.

This year saw our senior group continue to develop the game style and approach we want to play. We began the year ahead of where we were in 2022. We were able to begin to refine some of the important aspects of the system we want to play. We played some excellent football throughout the year but on too many occasions we had inconsistencies that hurt us on the scoreboard. The majority of these challenges came from having a team that had multiple changes from week to week. The data we have collected throughout the year suggests we are able to score very well, however, unfortunately, we leaked too many goals against us this year. With this in mind, our focus turns towards improving our defence, both in personnel, knowledge and strategy. It is important to maintain this focus while continuing to develop our attacking side of the game.

We saw some of our senior, more experienced players have very consistent years and were able to lead the group by setting high expectations and standards. We had some of our younger players take a big leap in the right direction and were able to have an impact on and off the field. We got a lot of football into some of the graduating 2022 senior colt footballers which was pleasing to see. We had a senior colt player, play the majority of the year in the A grade and two other senior colts play in and impact games throughout the year. It was great to be able to give Harry Hopkins his first A-grade game of football. This was something he thoroughly deserved. This will continue to be the direction we will take. It is important to continue to look towards the future, whilst having excellent role models and leaders around to steer them in the right direction and set high standards.

As we look towards 2024, it is important that we develop the depth of our senior list. We will continue to look at our younger players and invest significant time and effort into working with them to turn them into great people and footballers for our football club. The future is very promising here. We have some great junior teams and coaches paving the way forward. As I have already mentioned, our next generation of senior footballers needs excellent role models and people to show them the direction. It is important that we continue to bring great people and great footballers into the club in order to support our programme moving forward.

Our 2024 campaign begins on November 30. We will have three sessions before Christmas to unite the group together and get excited about the year ahead. As we have done in the previous two years we will invite the senior colts and top age junior colts to attend these trainings. This has been very successful in the previous years and is a great way to build relationships between our junior and our senior footballers. We will resume training in the middle of January where we will turn our focus to fitness and game sense drills.

I would like to take this opportunity to thank all of the volunteers supporters and sponsors that put so much time and effort into making our club the great club we know. Without your support and assistance, my job as coach would not be as fulfilling.

I am looking forward to the challenges of the 2024 season and can't wait to continue the excellent work we have put in over the last two years. I strongly believe we are on the right track and that more sustained on-field success is not too far away.

Once again, I apologise for not being there tonight and I hope it is a good night.

Simon Munn

A Grade Senior Coach

STRATHALBYN FOOTBALL CLUB

TREASURERS REPORT

17 NOVEMBER 2023

Good Evening everyone!

Please accept my apologies for not being available to read out my report.

This is my 10th report since taking on this role in 2013/14 and during that time things have certainly been very interesting.

I have seen a couple of Premierships, the new building from start to completion, a pre-season AFL game and the challenges Covid brought to the competition to name a few.

On the financial front, things were a bit tight at the start of this year so Graeme lent \$10000- to the club to assist purchase of merchandise which had to be paid for up front. We still have some \$8k of merchandise in stock. As yet we are not in a strong enough position to repay this debt despite the fact that we have had Show Day, Sheepdog Comps and a few other functions. This shows what it takes to run this establishment. We are no longer just a small country football club, but a small country football club incorporated into a business that needs to operate 12 months of the year to meet ongoing commitments that are quite substantial.

I will highlight some of the substantial ongoing costs for general operations from the reports:-

Audit \$4000-

Bar Stock \$53000-

Canteen Stock \$63000-

Cleaning/Waste/Hygiene \$20000-

Fees \$3500-

Insurance \$10000-

Interest IO Loans \$8000-

Interest P&I Loans \$8046-

Power/Gas \$25000-

Repairs/Maintenance \$36000-

Signage Costs \$8400-

Figures from the football side:-

Coaches/Trainers \$24500-

GSFL Affiliation Fee \$1800-

Player Incentives & Awards \$22500- (the A & B grades also get a carton of beer after each game)

Player Insurance \$4500-

Player Match Payments \$54700-

Trainers Supplies/Training \$6700-

Umpires \$14500-

From these figures you can see that it costs of lot to put teams on the field each week.

On the income side I will also highlight a few areas:-

Bar Sales \$156000- (this is our main source of income throughout the year)

Canteen/BBQ \$103000-

Gate \$20000-

Government Grants \$8500-

Membership \$28000-

Merchandise/Clothing \$24000-

Sponsorship \$71000- (most in \$ but some contra)

As you can see we do turnover a few \$ during the year. Please note that these figures are GST exclusive. We do pay the ATO a substantial amount of \$ for GST during the year, which I suppose is a 'good thing' as it means we are making money!

Also, there are a few of the lenders that have requested that they be repaid during the next 12 months with the total here being about \$100k. Unfortunately, I am unsure if the club would survive without these loans being replaced, so there is an opportunity here for those that may have \$10k 'to spare' to invest in the club at a reasonable interest rate. On this note, if anyone is interested, there are letters available here tonight explaining the situation so I would encourage those that are interested to collect one. The future of the club relies on this as we are not going to be in a position to repay these loans for quite a while.

Our current long term loan balance sits at \$93750- down from \$250k 6 years ago. Along with the interest on this loan the principle repayment over the last 12 months was \$25000-.

I have approached a couple of financial institutions to see if we can obtain some assistance but no luck! This is understandable as we are a 'not for profit' organization.

Thank you to Chad, Tom & Bec for their hard work in obtaining our Sponsorship for the year. These funds go a long way in to putting teams on the field each week. This year the Commercial Hotel became our Major Sponsor along with the Terminus Hotel. Of course there are some sponsors that have supported the club for many years and continue to do so for which we are eternally grateful. I would encourage the football club community to take a moment to see who the sponsors are and support them as they support us.

Grae & Emma continue to oversee the 'function' side of things. They put in an incredible amount of work here at the facility to make sure these events inside and outside of football season are run in an efficient manner and bring in very valuable \$.

On another point, some of the equipment here is starting to get a little tired. One of these is the cool room in the kitchen which requires a substantial amount of \$ to be spent on it to keep it maintained around \$10k.

This year we have started to use Cutting Ronksley to assist with the bookwork etc. In doing so this has involved a change over from the Reckon program to Xero. They help out with data input, GST reconciliation and preparation of reports whereas I have reduced what I do to basically floats, banking, invoicing and payment of accounts. This is my last year in the role of Treasurer so if someone is looking for something to do please approach the Committee.

I would also like to extend my personal thanks to Linda Putland and Dee Callianoitis for their assistance over the years as well.

We have also changed banks. With NAB closing and our need to access cash (yes cash is still around) it was more convenient for the club to bank locally hence the move to Bank SA.

Another area I would like to highlight is that of Membership. When I first became Treasurer 10 years ago, this was very well supported. Over the last few years there has been a gradual decline in numbers to the point that I can now count people wanting to become members of the club on 1 hand (this is aside from players), I think this year was 2!

This is despite efforts from a few people to gain support here. Therefore I would like to see people become members as it helps the club financially and we do try to keep it affordable as well!

Finally, I would personally like to thank the Committee for their work during the year and also for their understanding as I struggle to make meetings these days.

Also it is nice to see a few younger people on the Committee to take over the work from the likes of Brenton, Brian, Dave and Graeme. These guys will always be floating around the club somewhere doing their little bit!

Once again, thank you.

Cheers

Jane Vivian

Treasurer

Strathalbyn Football Club



Strathalbyn Football Club

AGM Financial Reports

For the reporting year

1st November 2022 to 31st October 2023

Profit and Loss - Consolidated

Strathalbyn Football Club Inc For the year ended 31 October 2023

2023

Trading Income

Bar Sales	158,111.34
Canteen Sales	103,356.23
Donations	1,466.67
Event Ticket Sales	5,991.00
Function Catering	10,260.37
Gate Takings	20,382.54
Government Grants	8,500.00
Membership	28,034.00
Merchandise/Clothing	23,602.59
Other Revenue	2,415.50
Oval Hire	27,930.45
Rent	4,545.45
Sponsorship	71,136.36
Total Trading Income	465,732.50

Cost of Sales

Bad Debt	1,390.91
Bar Stock Drinks	52,733.62
Total Cost of Sales	54,124.53

Gross Profit

411,607.97

Other Income

Hire of Changerooms	1,000.00
Total Other Income	1,000.00

Operating Expenses

Advertising	2,473.90
Bank Fees	14.90
Bar Contract Labour	3,564.50
Bookkeeping	1,719.63
Building Repairs and Maintenance	12,134.35
Canteen Contract Labour	24,649.44
Canteen Stock	62,948.19
Cleaning & Waste	17,677.44
Coaches & Trainers Honorariums	4,500.00
Consulting & Accounting	4,035.00
Electricity	20,088.57
Equipment Purchases	408.18
Equipment Repairs & Maintenance	19,372.19
Function Catering - Food Purchases	1,250.00
Fundraising Expenses	100.00

2023

Gas	4,834.03
Gate & Scoreboard	1,500.00
GSFL Affiliation Fees	1,772.73
Hire fees	1,181.82
Insurance	10,173.23
Interest Expense	0.01
Interest IO Loans	8,000.00
Interest P & I Loans	8,046.92
Legal expenses	120.00
Linen & Laundry	2,353.16
Merchandise Costs	13,121.25
Merchant Fees	14.90
Office Expenses	644.78
Oval Repairs & Maintenance	3,967.20
Player Incentives & Awards	22,544.27
Player Insurance	4,283.76
Player Match Payments	54,710.00
Printing & Stationery	97.95
Property Management Fees	409.00
Signage Costs	8,437.80
Social Function Expenses	2,597.97
Square fees	3,428.11
Subscriptions	706.23
Telephone & Internet	849.77
Trainer Supplies	2,294.61
Training Education Courses	465.00
Training Player Equipment	3,824.46
Umpire Payments	14,545.00
Wages and Salaries	3,172.50
Work Cover	204.55
Total Operating Expenses	353,237.30
Net Profit	59,370.67

Note; Wages and Salaries only report on the consolidated profit and loss. They are not reported in the SFC or Oval Function Centre reports.



Profit and Loss

Strathalbyn Football Club Inc
For the year ended 31 October 2023

SFC Operations

2023

Trading Income

Bar Sales	156,180.51
Canteen Sales	102,934.41
Donations	1,466.67
Event Ticket Sales	5,991.00
Function Catering	3,833.64
Gate Takings	20,382.54
Government Grants	8,500.00
Membership	28,034.00
Merchandise/Clothing	23,602.59
Other Revenue	1,615.50
Oval Hire	5,491.36
Sponsorship	71,136.36
Total Trading Income	429,168.58

Cost of Sales

Bad Debt	650.00
Bar Stock Drinks	52,733.62
Total Cost of Sales	53,383.62

Gross Profit

375,784.96

Operating Expenses

Advertising	2,473.90
Bank Fees	14.90
Bar Contract Labour	3,564.50
Bookkeeping	1,719.63
Building Repairs and Maintenance	11,739.35
Canteen Contract Labour	22,159.44
Canteen Stock	65,435.46
Cleaning & Waste	11,390.97
Coaches & Trainers Honorariums	4,500.00
Consulting & Accounting	4,035.00
Electricity	19,162.41
Equipment Purchases	408.18
Equipment Repairs & Maintenance	16,351.08
Fundraising Expenses	100.00
Gas	4,638.82
Gate & Scoreboard	1,500.00
GSFL Affiliation Fees	1,772.73

2023

Hire fees	1,181.82
Insurance	10,173.23
Interest Expense	0.01
Interest IO Loans	8,000.00
Interest P & I Loans	8,046.92
Legal expenses	120.00
Linen & Laundry	781.30
Merchandise Costs	13,121.25
Merchant Fees	14.90
Office Expenses	644.78
Oval Repairs & Maintenance	3,967.20
Player Incentives & Awards	22,544.27
Player Insurance	4,283.76
Player Match Payments	54,710.00
Printing & Stationery	97.95
Signage Costs	8,437.80
Social Function Expenses	1,691.97
Square fees	3,428.11
Subscriptions	706.23
Telephone & Internet	849.77
Trainer Supplies	2,294.61
Training Education Courses	465.00
Training Player Equipment	3,824.46
Umpire Payments	14,545.00
Work Cover	204.55
Total Operating Expenses	335,101.26
Net Profit	40,683.70

Profit and Loss

Strathalbyn Football Club Inc
For the year ended 31 October 2023

The Oval Function Centre

2023

Trading Income

Bar Sales	1,930.83
Canteen Sales	421.82
Function Catering	6,426.73
Other Revenue	800.00
Oval Hire	22,439.09
Rent	4,545.45
Total Trading Income	36,563.92

Cost of Sales

Bad Debt	740.91
Total Cost of Sales	740.91

Gross Profit

35,823.01

Other Income

Hire of Changerooms	1,000.00
Total Other Income	1,000.00

Operating Expenses

Building Repairs and Maintenance	395.00
Canteen Contract Labour	2,490.00
Canteen Stock	(2,487.27)
Cleaning & Waste	6,286.47
Electricity	926.16
Equipment Repairs & Maintenance	3,021.11
Function Catering - Food Purchases	1,250.00
Gas	195.21
Linen & Laundry	1,571.86
Property Management Fees	409.00
Social Function Expenses	906.00
Total Operating Expenses	14,963.54

Net Profit

21,859.47

Balance Sheet

Strathalbyn Football Club Inc As at 31 October 2023

31 OCT 2023

Assets

Bank

NAB High Interest	7.90
NAB Investor Account	1.06
NAB Management	6,871.87
Strathalbyn Football Club	13,670.76
Total Bank	20,551.59

Current Assets

Accounts Receivable	19,957.00
Float	1,235.30
Total Current Assets	21,192.30

Fixed Assets

Buildings - Clubrooms Upgrade	2,071,112.01
Less Depreciation Clubroom upgrade	(454,526.00)
Buildings - Coolroom	38,603.00
Less Depreciation Cool room	(24,189.00)
Buildings - Kitchen Fitout	76,736.00
Less Depreciation Kitchen Fitout	(53,738.20)
Plant & Equipment - Chrysler & Glass Washer	7,200.00
Less Accumulated Depreciation on Plant & Equipment	(7,200.00)
Stock on Hand - Canteen	3,000.00
Stock On Hand - Merchandise	10,000.00
Stock On Hand - Bar	6,000.00
Total Fixed Assets	1,672,997.81

Total Assets

1,714,741.70

Liabilities

Current Liabilities

Accounts Payable	2,637.94
GST	6,692.87
Historical Adjustment	21,464.04
PAYG Withholdings Payable	291.80
Total Current Liabilities	31,086.65

Non-current Liabilities

Interest Only Loans	170,000.00
Brenton Smith P & I	53,613.26
Peter Gilbert P & I	53,613.26
P&I Loans Unexpired Interest	(13,476.52)
Total Non-current Liabilities	263,750.00

Total Liabilities

294,836.65

31 OCT 2023

Net Assets

1,419,905.05

Equity

Current Year Earnings

59,370.67

Retained Earnings

1,360,534.38

Total Equity

1,419,905.05

Aged Receivables Summary

Strathalbyn Football Club Inc

As at 31 October 2023

Ageing by due date

CONTACT	CURRENT	< 1 MONTH	1 MONTH	2 MONTHS	3 MONTHS	OLDER	TOTAL
Adelaide Hills Toyota	-	-	-	-	-	715.00	715.00
Autopro	-	-	-	-	-	715.00	715.00
Fleurieu Community Co-operarive Ltd	-	370.00	-	-	-	-	370.00
Inspections SA	-	-	-	-	-	715.00	715.00
NHVR	-	-	-	-	-	638.00	638.00
Nutrien Ag	-	-	-	-	-	3,080.00	3,080.00
Rotary Club of Strathalbyn	-	550.00	-	-	-	-	550.00
SA Boat License	165.00	-	-	-	-	-	165.00
Serendipity (WA) Pty Ltd Trading as APM Employment Services	660.00	-	-	-	-	-	660.00
Spitwater	-	-	-	-	-	715.00	715.00
Strathalbyn Oval Controlling Committe	-	2,200.00	-	-	-	-	2,200.00
Strathalbyn Sheepdog Trials	8,734.00	-	-	-	-	-	8,734.00
Trudy Elliott	700.00	-	-	-	-	-	700.00
Total	10,259.00	3,120.00	-	-	-	6,578.00	19,957.00
Percentage of total	51.41%	15.63%	-	-	-	32.96%	100.00%

Aged Payables Summary

Strathalbyn Football Club Inc

As at 31 October 2023

Ageing by due date

CONTACT	CURRENT	< 1 MONTH	1 MONTH	2 MONTHS	3 MONTHS	OLDER	TOTAL
Aged Payables							
AB Computing	99.00	-	-	-	-	-	99.00
AGL	713.57	-	-	-	-	-	713.57
ALSCO	567.27	-	-	-	-	-	567.27
BOC Ltd	251.48	-	-	-	-	-	251.48
Commercial Hotel	736.92	-	-	-	-	-	736.92
Murray Pest Control	115.50	-	-	-	-	-	115.50
Southern Argus	132.20	-	-	-	-	-	132.20
Supagas	22.00	-	-	-	-	-	22.00
Total Aged Payables	2,637.94	-	-	-	-	-	2,637.94
Total	2,637.94	-	-	-	-	-	2,637.94
Percentage of total	100.00%	-	-	-	-	-	100.00%